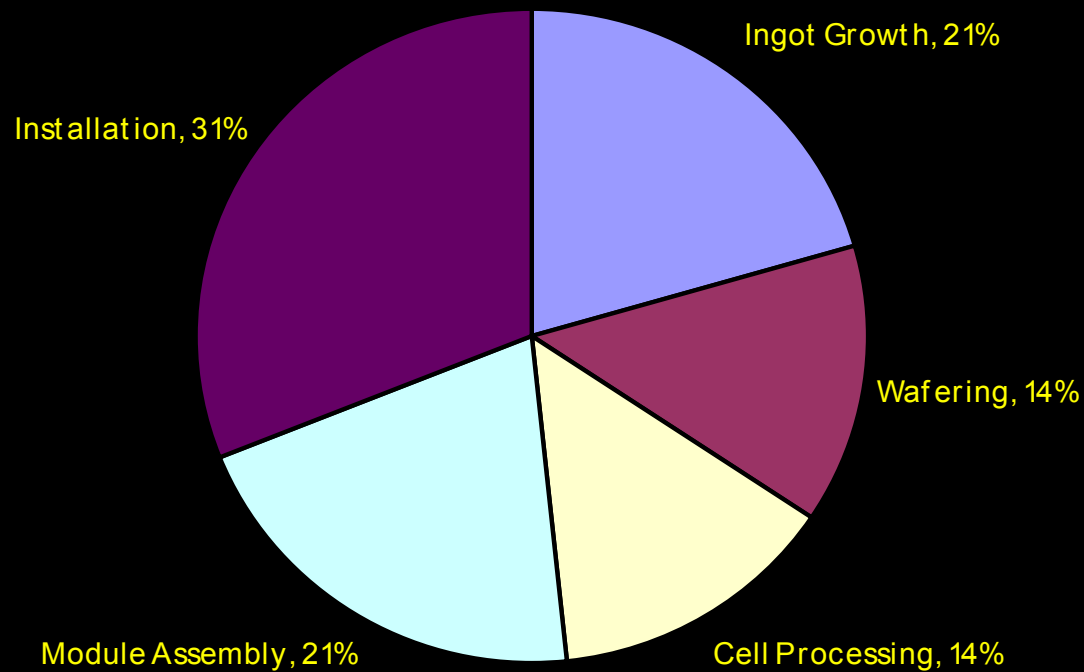


SUNPOWER

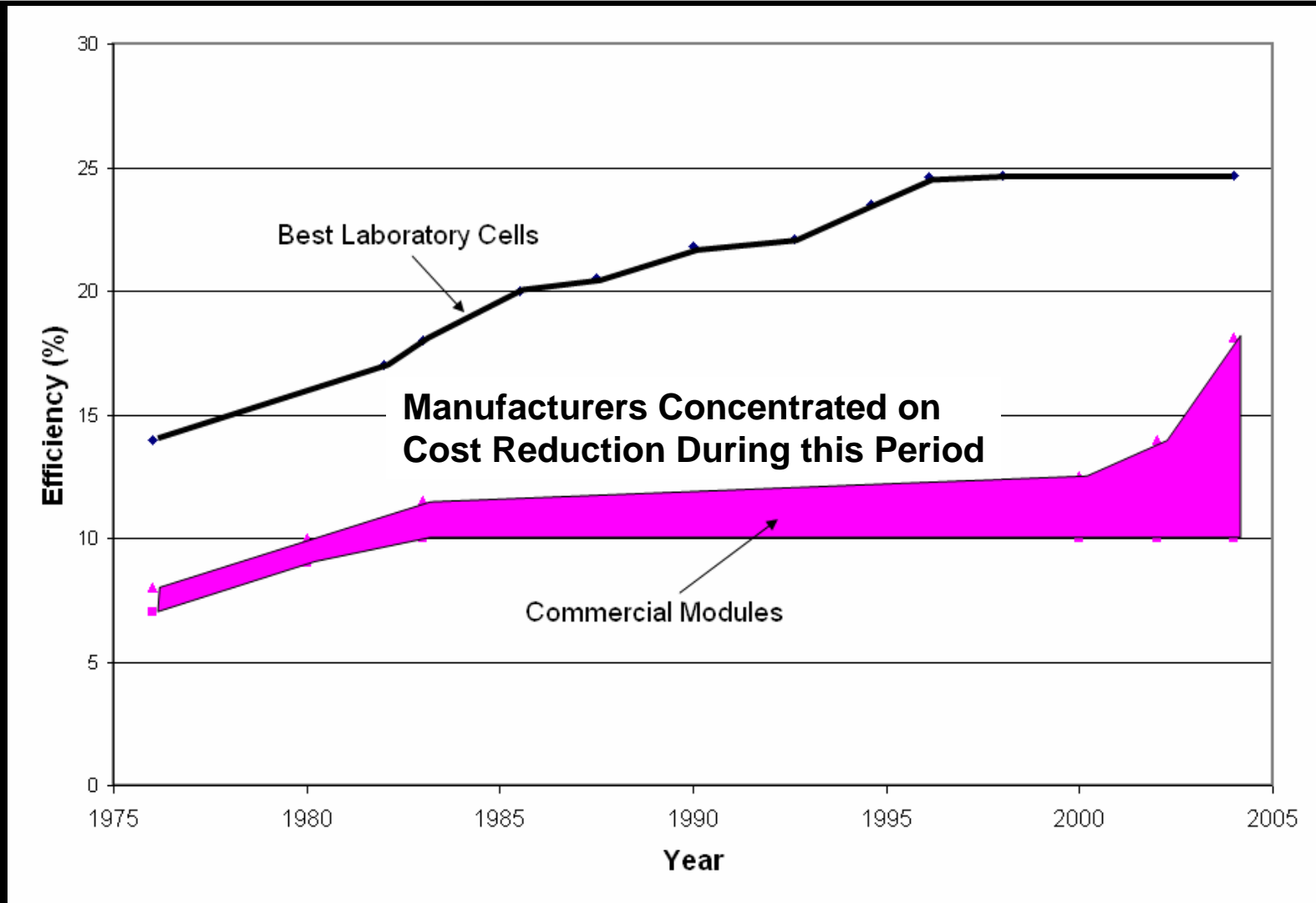
---

# High-Efficiency Silicon Solar Cells

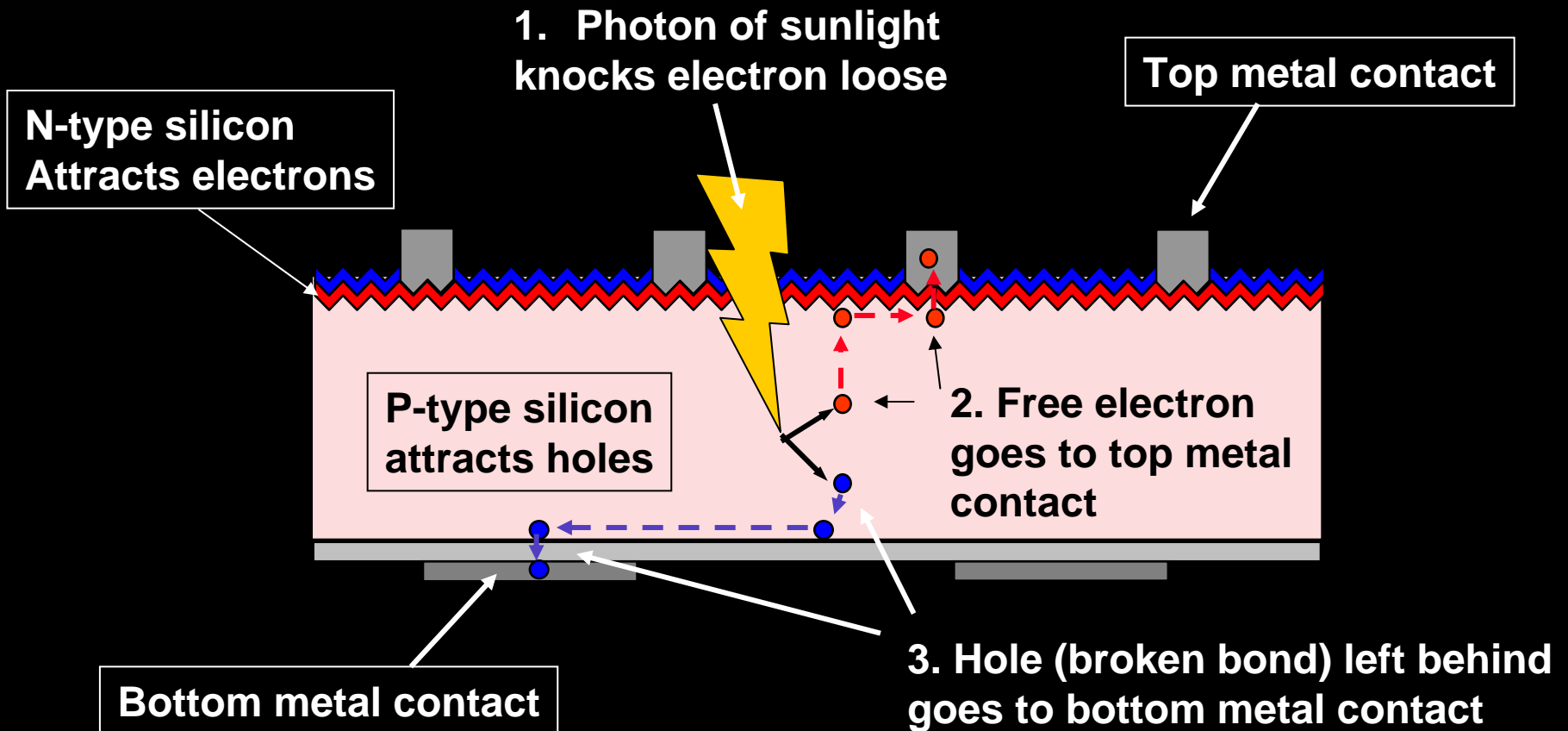
Richard M. Swanson  
SunPower Corporation



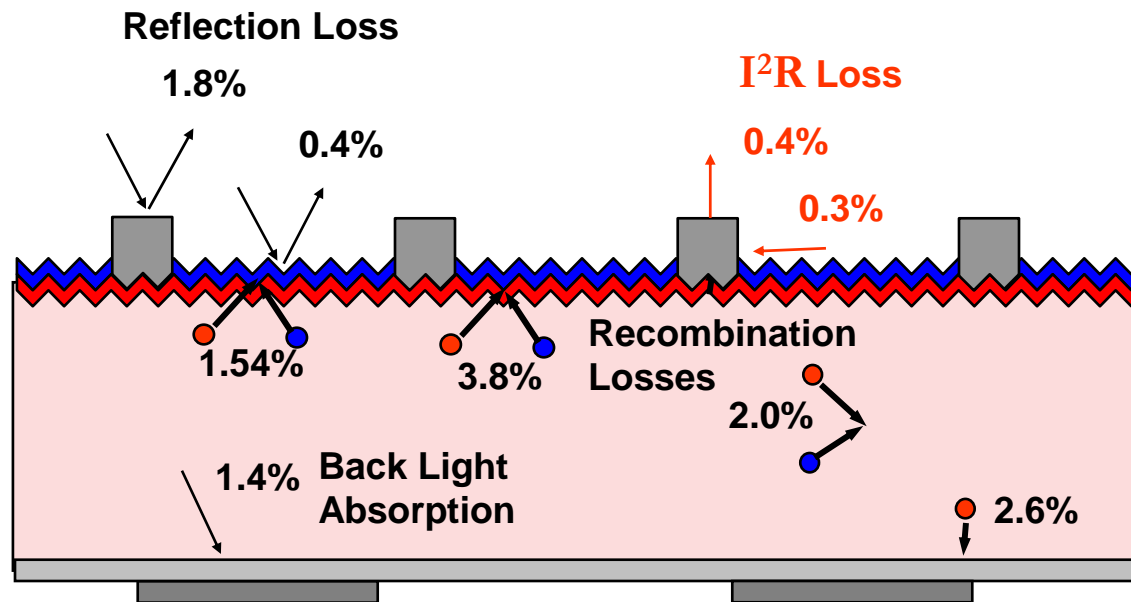
Higher efficiency leverages cost savings throughout the value chain



# SUNPOWER Solar Cell Operation (cont.)



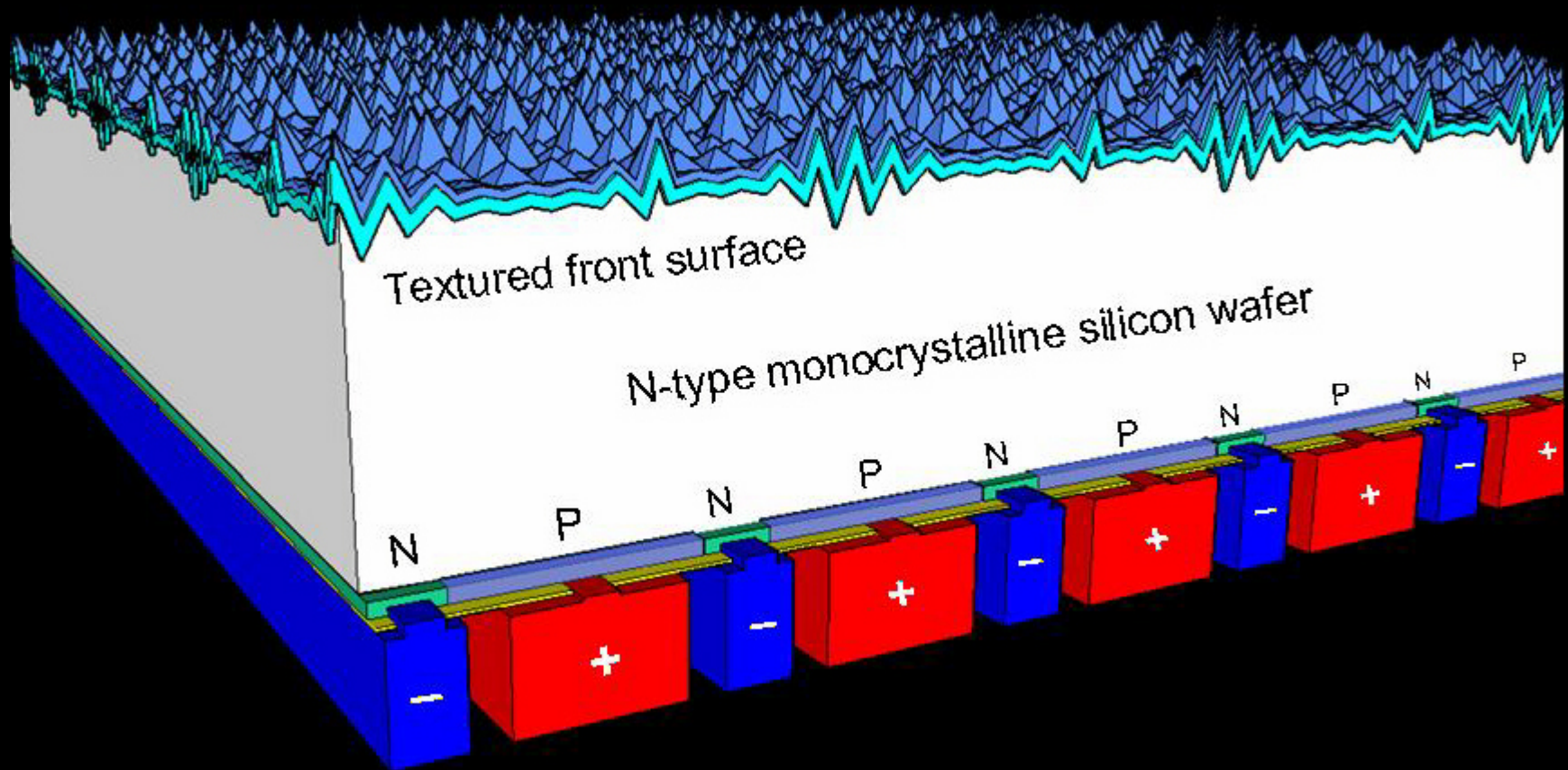
# Conventional Solar Cell Loss Mechanisms



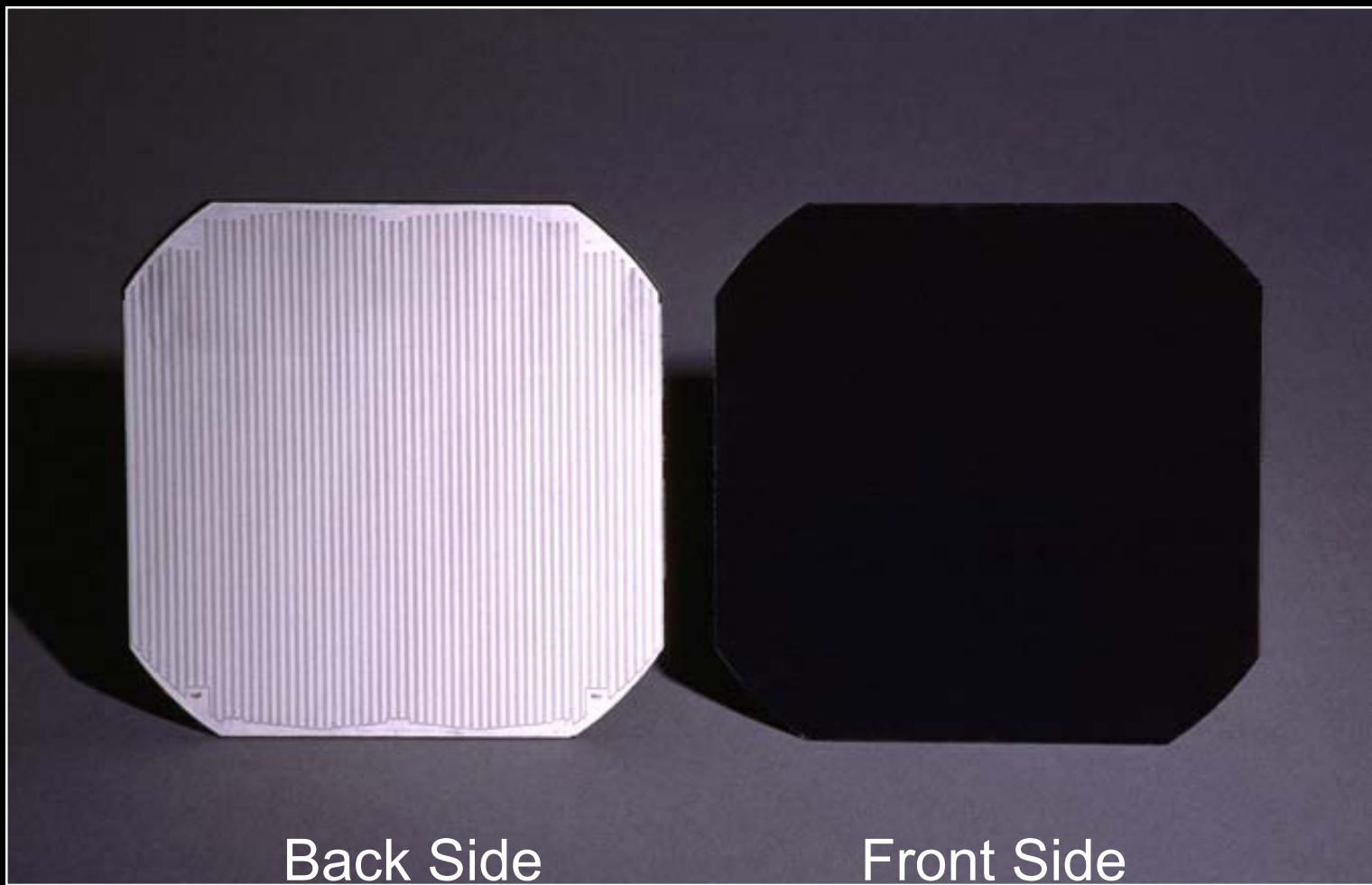
Limit Cell Efficiency	29.0%
Total Losses	-14.3%
Generic Cell Efficiency	14.7%

# SUNPOWER The All-Back-Contact Solar Cell

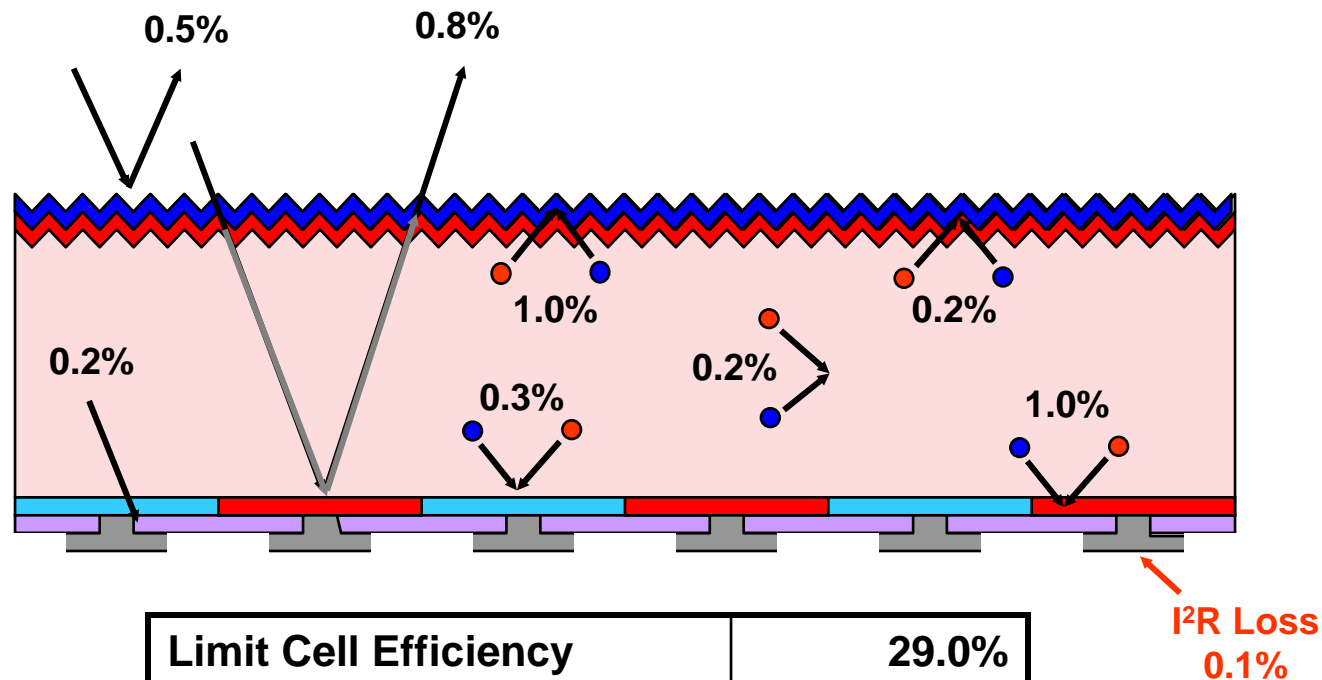
---



By locating all of the electrical contacts on the back surface, SunPower is able to achieve conversion efficiencies up to 50% higher than conventional solar cells.



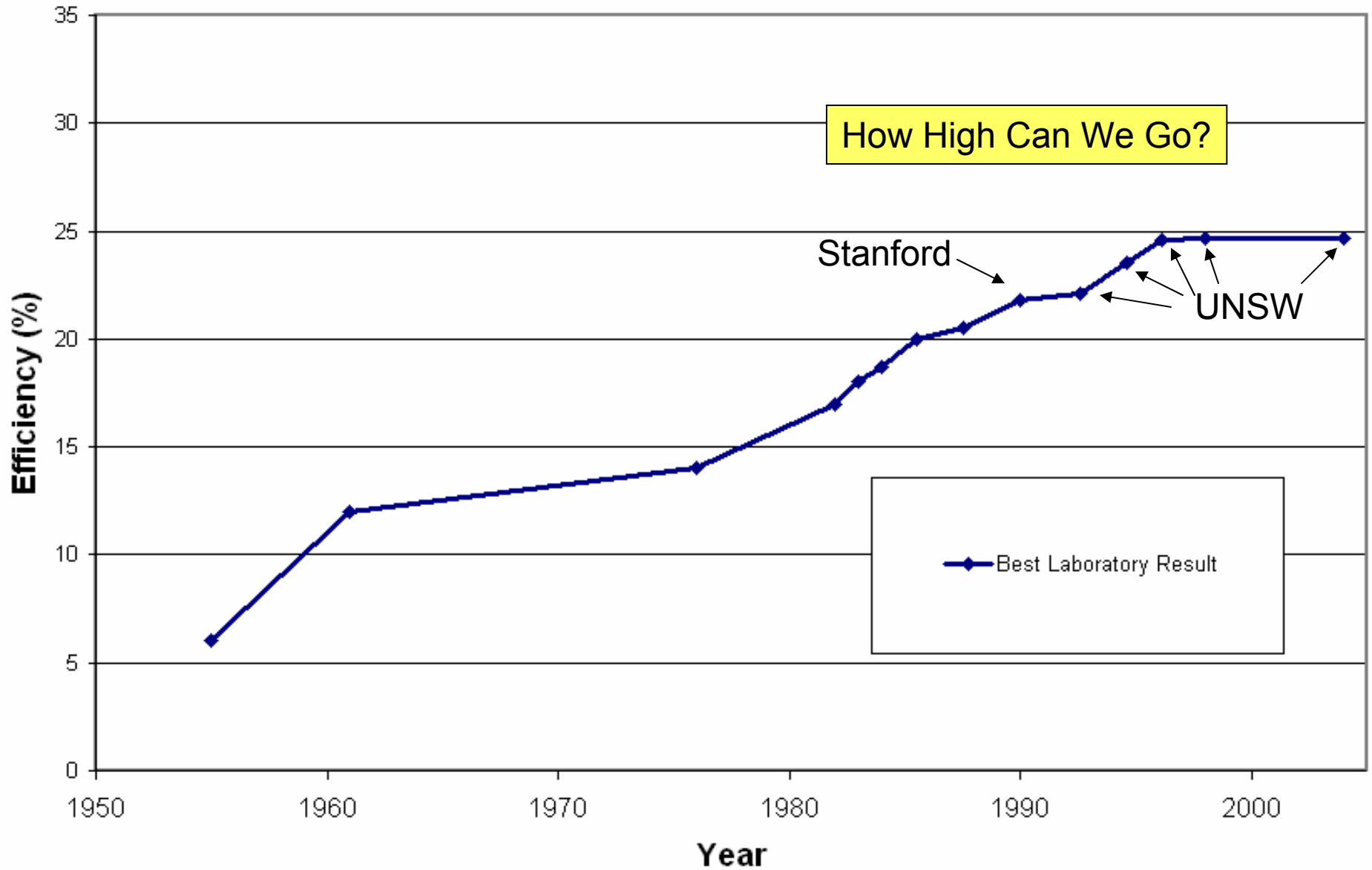
# High-Efficiency Back-Contact Loss Mechanisms

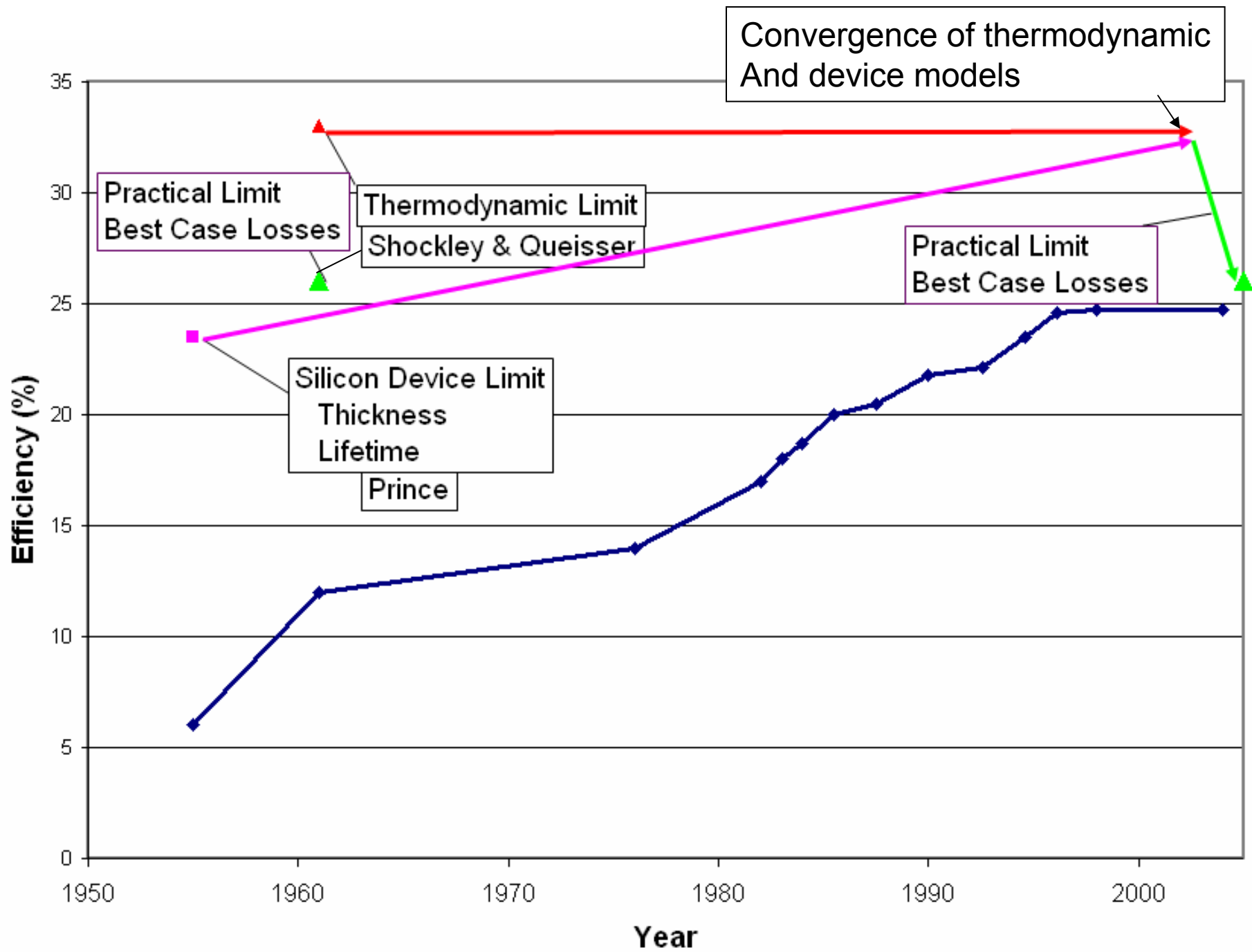


Limit Cell Efficiency	29.0%
Total Losses	-4.4%
Enabled Cell Efficiency	24.6%

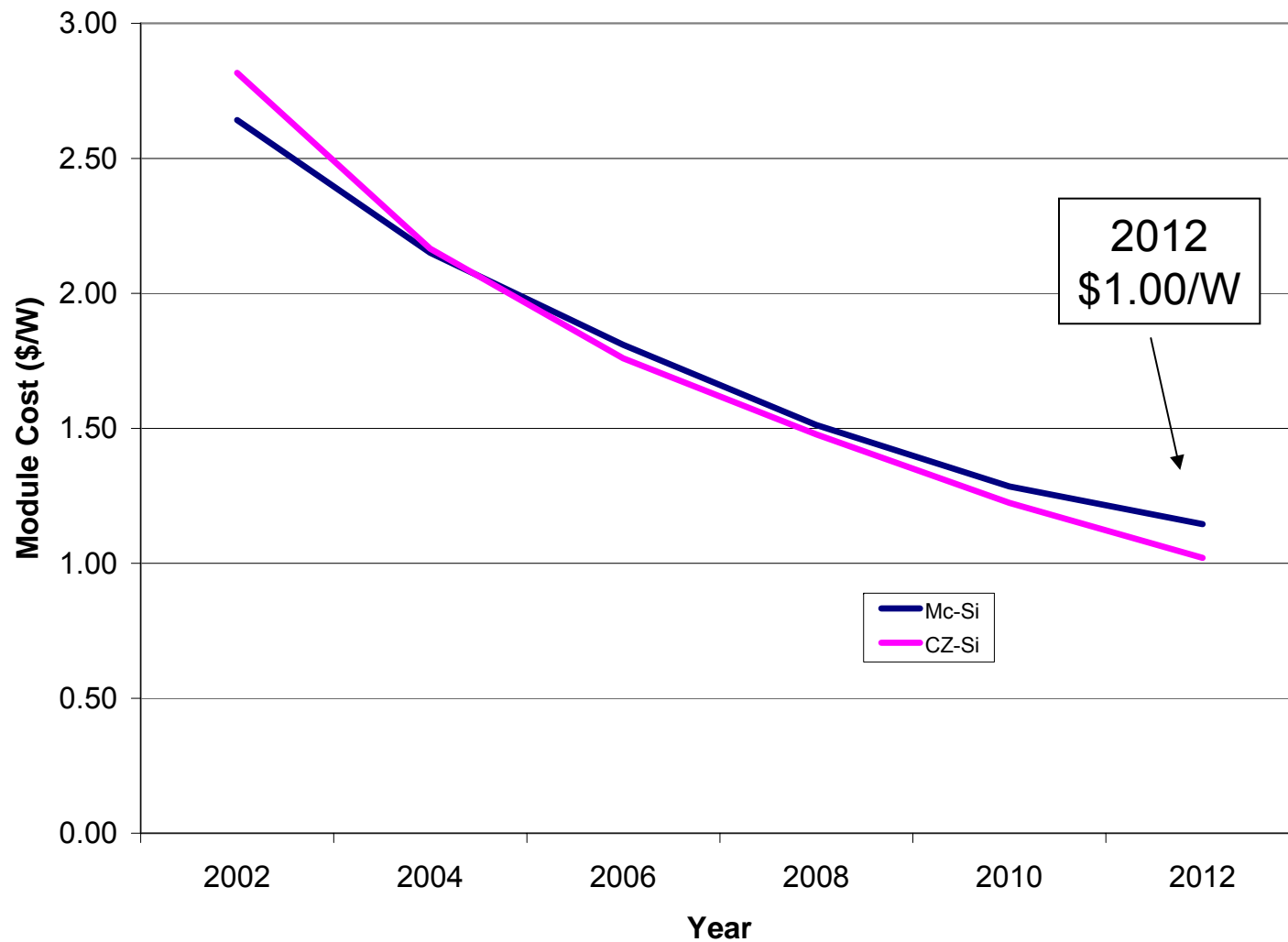


# History of Best Laboratory Silicon Cells





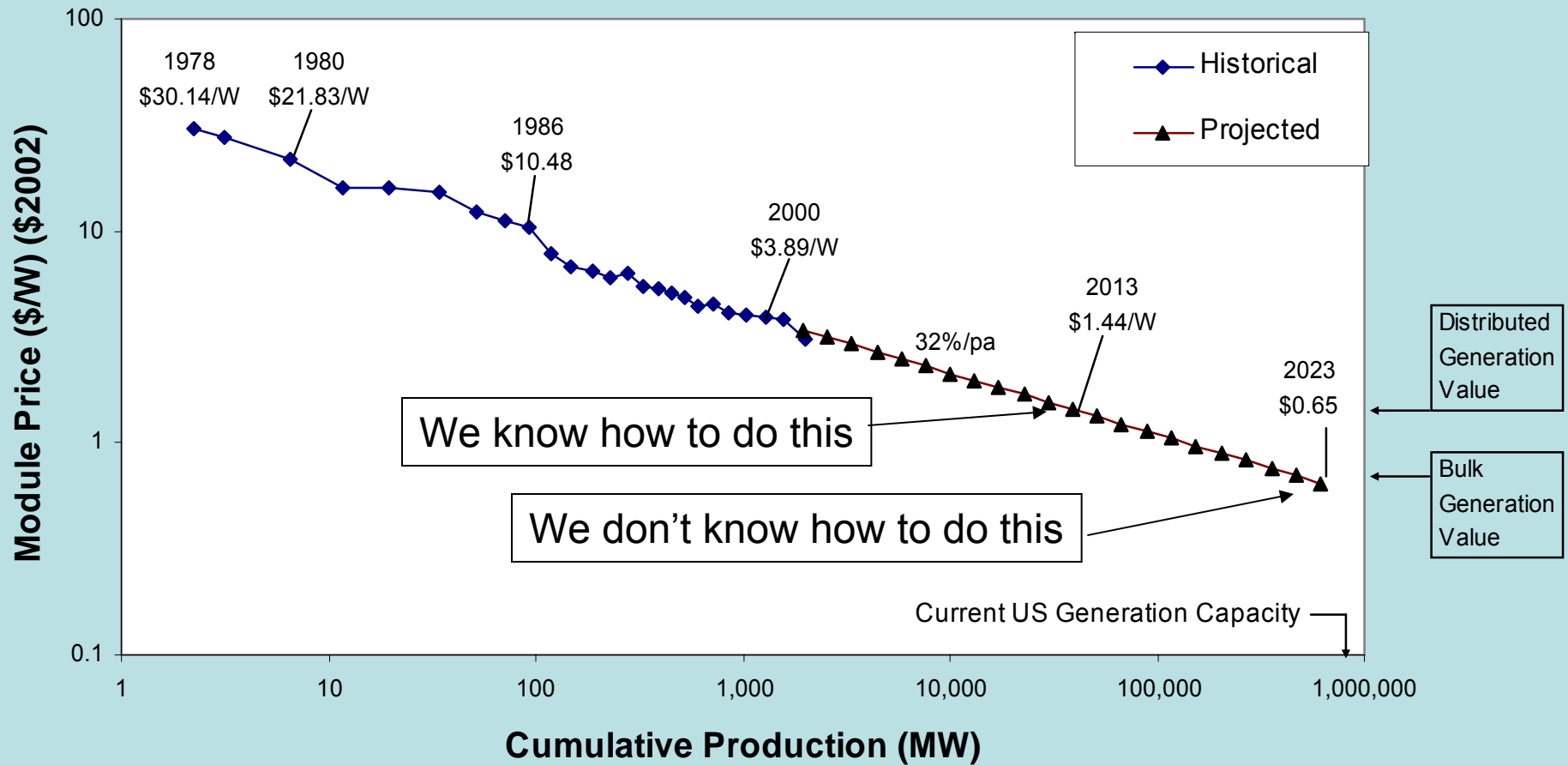
# Module Manuf. Cost Roadmap



- Increasing efficiency: 16% → 25%
- Reduced thickness: 220  $\mu\text{m}$  → 120  $\mu\text{m}$
- Increased cell size: 125 mm → 200 mm
- Improvements in crystal growth technology
- Improvements in slicing technology
- Increased manufacturing scale:  
200 MW → 500 MW
- More automation

# SUNPOWER

## Extending Projection to 2023 Predicts Cost-effective Bulk Power



Year	PV Market	System Cost	Energy Status	Dominant Technology
2005	1 GW	\$6.00/W	Negligible Contribution	Wafered Silicon
2010 to 2015	10 GW	\$3.00/W Building Integrated Incentive Investments End	“The Tipping Point” Cost Effective Building Integrated Applications	Wafered Silicon
2020 to 2025	100 GW	\$1.50/W	Emergence of Large Distributed Plants. PV Becomes a Major Source of Energy.	<ul style="list-style-type: none"> <li>• Wafered Silicon?</li> <li>• Thin Films?</li> <li>• Concentrators?</li> <li>• <b>NANO?</b></li> </ul>